

BOARD APPROVES CONSOLIDATED RESULTS AS AT 30 SEPTEMBER 2023

RESULTS IN THE FIRST NINE MONTHS CONFIRM STRONG PROFITABILITY GROWTH AND ONGOING ABILITY TO SUSTAINABLY GENERATE CAPITAL; ROTE AT 15.1%

NET PROFIT AS AT 30 SEPTEMBER 2023 AT EUR 929 MILLION (VS A LOSS OF EUR 334 MILLION AS AT 30 SEPTEMBER 2022), NET PROFIT AT EUR 310 MILLION IN Q3

FURTHER STRENGTHENING OF CAPITAL POSITION WITH FULLY-LOADED CET1 RATIO AT 16.7%¹, UP BY MORE THAN 80 BASIS POINTS Q/Q, WELL ABOVE REGULATORY REQUIREMENTS

STRONG INCREASE IN GROSS OPERATING PROFIT TO EUR 1,446 MILLION IN THE FIRST NINE MONTHS (EUR 509 MILLION GENERATED IN THE THIRD QUARTER), MORE THAN DOUBLE VS. 30 SEPTEMBER 2022, THANKS TO THE IMPROVEMENT IN REVENUES (+22.9% Y/Y) AS WELL AS STRUCTURAL AND ONGOING MEASURES TO REDUCE OPERATING COSTS (-15.2% Y/Y)

NET INTEREST INCOME ALSO UP IN Q3, WITH NINE-MONTH RESULT AT EUR 1,688 MILLION (+62.7%Y/Y), MORE THAN OFFSETTING THE TREND IN FEES (-6.5% Y/Y), WHICH WERE IMPACTED IN Q3 BY THE REDUCTION IN CURRENT ACCOUNTS FEES AND TYPICAL SEASONALITY

COST/INCOME IN THE FIRST NINE MONTHS AT 48%, A FURTHER IMPROVEMENT VS. THE FIRST HALF OF THE YEAR AND A SIGNIFICANT REDUCTION FROM 70% IN 9 MONTHS 2022; 2026 PLAN TARGET ALREADY EXCEEDED

TOTAL COMMERCIAL SAVINGS² CONTINUES TO GROW IN Q3 THANKS TO INCREASING DEPOSITS, WITH A TREND OF +2.9% SINCE THE BEGINNING OF THE YEAR

PERFORMING LOANS³ LARGELY STABLE IN Q3 WITH A 9-MONTH TREND IN LINE WITH THE MARKET

¹ Including net profit of the period.

² Direct and indirect funding.

³ Excluding repos.

**COST OF RISK FOR THE FIRST NINE MONTHS AT 52 BASIS POINTS, WITH Q3
CONFIRMED AT PREVIOUS LEVELS, IN LINE WITH 2023 GUIDANCE**

GROSS NPEs PROFORMA AT EUR 3.4 BILLION:

- **GROSS PROFORMA NPE RATIO AT 4.1% (4.2% AT 2022 YEAR-END)**
- **NET PROFORMA NPE RATIO AT 2.2% (STABLE VS. 2022 YEAR-END)**
- **TOTAL PROFORMA NPE COVERAGE AT 49.1% (+100 BASIS POINTS VS. DECEMBER 2022)**

**SOLID LIQUIDITY POSITION WITH UNENCUMBERED COUNTERBALANCING
CAPACITY AT MORE THAN EUR 28 BILLION, LCR >160% AND NSFR >130% WITH A
FURTHER REDUCTION IN ECB FUNDING RELIANCE (FURTHER EUR 3 BILLION TLTRO 3
REIMBURSED IN SEPTEMBER)**

**EUR 1.2 BILLION OF PETITUM FOR EXTRAORDINARY LEGAL RISKS DOWNGRADED
TO "REMOTE"**

**THE BOARD OF DIRECTORS OF THE PARENT COMPANY HAS VOTED IN FAVOUR OF
PROPOSING TO THE SHAREHOLDERS' MEETING THAT WILL APPROVE THE 2023 FINANCIAL
STATEMENTS TO ALLOCATE AN AMOUNT FOR THE GROUP OF NOT LESS THAN EUR 312.7
MILLION AS *A RESERVE* OF NON-DISTRIBUTABLE PROFITS EXERCISING THE OPTION
PROVIDED BY THE LAW ON THE TAXATION OF THE SO-CALLED EXTRA PROFITS.**

Siena, 8 November 2023 – The Board of Directors of Banca Monte dei Paschi di Siena S.p.A. (the "Bank"), which was held yesterday evening under the chairmanship of Nicola Maione, has reviewed and approved the consolidated results as at 30 September 2023.

Group profit and loss results as at 30 September 2023

The **Group's total revenues** as at 30 September 2023 stand at **EUR 2,804 million**, an increase of 22.9% compared to the same period of the previous year.

The increase was driven by the growth in net interest income, which benefitted from the favourable interest rate scenario on the lending side, combined with careful monitoring of funding costs. The

positive development of net interest income more than offset the decrease in net fees and commissions (mainly from asset management and lending due to the evolving macroeconomic scenario) and the lower contribution of other financial revenues (which in the first nine months of 2022 included significant gains on the sale of securities in the parent company's banking book) and other operating income and expenses.

Revenues in the third quarter of 2023 stand at EUR 953 million, slightly down vs. the previous quarter (-2.0%), due to the lower contribution from other financial revenues. Income from banking activities is stable, with continued growth in net interest income more than offsetting the reduction in net fee and commissions, which was also affected by the seasonal factors typical of the third quarter and by the reduction of fees on current accounts, impacting for approximately EUR 5 million in Q3.

Net interest income as at 30 September 2023 stands at **EUR 1,688 million**, an increase of 62.7% compared with the same period in 2022. The increase was mainly due to (i) the higher contribution from the commercial segment, which benefitted from higher interest income on loans, driven by higher interest rates, only partly offset by higher interest expenses on deposits; and (ii) the greater contribution from the securities portfolio, as a result of higher yields. For transactions with central banks, a net cost of EUR 90 million was recorded at 30 September 2023, compared to a net benefit of EUR 116 million in the corresponding period of 2022. This is due to the monetary policy decisions taken by the ECB, which introduced a series of increases in the reference rates and certain changes, starting from 23 November 2022, to the terms and conditions applied to the existing TLTRO 3 auctions. The cost of market funding also increased year-on-year as a result of the rise in interest rates and new issues of bonds carried out in 2023.

Net interest income in the third quarter of 2023 has also increased compared to the previous quarter (+4.6%), thanks to an increased contribution from commercial lending (which continued to benefit from the rise in interest rates), combined with careful monitoring of funding costs; income from the securities portfolio is also higher. The net cost of transactions with central banks, however, is up compared to the previous quarter. The decrease in interest expenses on TLTRO 3 auctions (respectively EUR 77 million in 3Q23 and EUR 144 million in 2Q23), following the maturities at the end of June 2023 (EUR 11 billion) and at the end of September 2023 (EUR 3 billion), was more than offset by a lower benefit on deposited liquidity (EUR 110 million in 3Q23 compared with EUR 131 million in the previous quarter) and higher costs on MRO and LTRO auctions (EUR 55 million in 3Q23 compared with EUR 2 million registered in 2Q23).

Net fee and commission income as at 30 September 2023, amounting to **EUR 987 million**, show a decrease compared to the same period last year (-6.5%). The decrease is mainly due to wealth management fees (-8.5%), with lower commissions on assets under management, due to the evolving macroeconomic scenario, being partly offset by the higher distribution fees on securities due to renewed customer interest in fixed-rate investments (mainly government bonds). Commissions from traditional banking services⁴ are lower by 2.6% compared to 9 months of 2022, mainly due to lower lending demand and as a result of reduction in current account fees. Third-party

⁴ Excluding third parties consumer loan fees, including protection fees.

loan intermediation fees amounted to EUR 11 million compared to EUR 26 million in the same period last year, impacted by the development of the internal consumer finance factory, started last year.

Net fee and commission income in the third quarter of 2023 is lower compared to the previous quarter (-6.4%), despite resilient fees and commission from wealth management. Commissions from traditional banking services⁵ decreased (-10.2%) affected by the reduction of fees on current accounts, impacting for approximately EUR 5 million in Q3 and by the typical third-quarter slowdown.

Dividends, similar income and gains (losses) on investments amount to **EUR 73 million**, a decrease of EUR 9 million compared to 30 September 2022. The decrease is due to the lower income from the AXA participated companies. The result in the third quarter of 2023 is down from the previous quarter (EUR -15 million), also due to the lower contribution from the aforementioned AXA companies as well as the lower dividends recognised in the third quarter.

Net profit (loss) from trading, financial assets/liabilities measured at fair value and gains from disposals/repurchases as at 30 September 2023 amounts to **EUR 55 million**, down by EUR 19 million compared to the values recorded in the same period last year (which included substantial gains on the sale of securities) and with a result in 3Q23 down by EUR 14 million compared to the previous quarter.

As at 30 September 2023, **operating expenses** amount to **EUR 1,358 million**, an improvement compared to the corresponding period in 2022 (-15.2%); the 3Q23 result also registers an improvement compared with the previous quarter (-1.2%). An analysis of the individual aggregates shows that:

- **HR costs**, amounting to **EUR 859 million**, are down by -19.5% year-on-year, having benefitted from lower headcount, mainly relating to exits through the Early Retirement Scheme/access to the Solidarity Fund, under the trade union agreement of 4 August 2022. The 3Q23 costs are also lower compared to the previous quarter (-0.8%);
- **other administrative expenses**, amounting to **EUR 368 million**, are down compared to 30 September 2022 (-6.7%), thanks to the continuous cost optimization. The 3Q23 result also registers a decrease compared to the previous quarter (-3.9%);
- **net value adjustments to property, plant and equipment and intangible assets** amount to **EUR 131 million** as at 30 September 2023 and are down from 30 September 2022 by -6.9%; the quarter-on-quarter comparison registers an increase (+4.2%), mainly due to investments in new software.

As a result of the above trends, the Group's **gross operating profit** amounts to **EUR 1,446 million**, more than double compared to 30 September 2022 (EUR 679 million). The 3Q23 result (EUR 509 million) shows a slight decrease compared to the previous quarter (EUR 523 million), mainly due to the trend in gains from equity investments and fair value measurements.

Loan loss provisions booked by the Group as at 30 September 2023 amount to **EUR 307 million**, down from the EUR 320 million reported in the same period of the previous year. The 3Q23

⁵ Excluding third parties consumer loan fees, including protection fees.

contribution shows a slight increase compared to the previous quarter (+4.5%), including the effects of the update of macroeconomic scenarios in risk models.

As at 30 September 2023, the ratio between the annualised loan loss provisions and the sum of customer loans plus the value of securities from the disposal/securitisation of NPEs reflects a **cost of risk of 52 bps** (54 bps as at 30 June 2023 and 55 bps as at 31 December 2022).

The Group's **net operating profit** as at 30 September 2023 shows a balance of **EUR 1,139 million**, a significant increase compared with a result of EUR 360 million as at 30 September 2022. The 3Q23 result of EUR 405 million registers a slight reduction from the previous quarter's result of EUR 426 million.

The following items also contribute to the **result for the period**:

- **other net provisions for risks and charges of EUR +5 million** as at 30 September 2023, compared to net releases of EUR 43 million registered in the same period of the previous year. The 3Q23 figure stands at EUR +7 million compared to net releases of EUR 4 million in the previous quarter;
- **other gains (losses) on equity investments** amounting to **EUR -3 million** (including the impairment on a Group investment recorded in the first quarter of 2023), compared to a gain of EUR 4 million in the corresponding period of the previous year. The 3Q23 result shows a decrease of EUR 2 million compared to the previous quarter;
- **restructuring costs/one-off costs** totalling **EUR -10 million**, compared to EUR -928 million recorded as at 30 September 2022, which included provisions made for the early retirement /solidarity fund scheme, as per the agreement with the trade unions of 4 August 2022. The 3Q23 the figure stands at EUR -13 million, compared to EUR +10 million in the previous quarter;
- **risks and charges related to SRF, DGS and similar schemes**, totalling **EUR -134 million**, consisting of the Group's fees due to the Single Resolution Fund (SRF) for EUR -59 million (booked in the previous quarters of 2023) and to the DGS for EUR -75 million (booked in 3Q23);
- **DTA fees**, totalling **EUR -47 million**, remain largely unchanged year-on-year; the 3Q23 contribution is in line with the previous quarter. The amount, calculated according to the criteria of Law Decree 59/2016 converted into Law No. 119 of 30 June 2016, consists of the fees due as at 30 September 2023 for DTAs (Deferred Tax Assets) which are convertible into tax credits;
- **net gains (losses) on property, plant and equipment and intangible assets measured at fair value**, amounting to **EUR -29 million** (fully recorded in 2Q23, following the periodic

revaluation of real estate), compared to EUR -11 million recognised in the same period of 2022;

- **gains (losses) on disposal of investments**, amounting to EUR 0.4 million as at 30 September 2023, in line with the amount recorded as at 30 September 2022 (gain of EUR 0.8 million).

As a result of the above trends, the Group's **pre-tax profit for the period** amounts to **EUR 922 million**, up from the pre-tax loss of EUR 751 million recorded in the corresponding period of 2022. Profit for the third quarter of 2023 amounts to EUR 307 million, down from EUR 395 million in the previous quarter.

Taxes on profit (loss) from continuing operations register a positive result of **EUR 6 million** (EUR +417 million as at 30 September 2022), largely due to the valuation of DTAs net of tax relating to the P&L result for the period.

As a result of the above trends, the **Parent Company's profit for the period** amounts to **EUR 929 million** as at 30 September 2023, compared to a loss of EUR 334 million as at 30 September 2022. The result for the third quarter (amounting to EUR +310 million) registers a decrease compared to the previous quarter (at EUR 383 million).

With specific reference to the provisions of Law No. 136/2023 on the taxation of the extra profits of Lenders, the Board of Directors of the Parent Company, exercising the option provided for in the aforementioned provision, has voted in favor of proposing to the Shareholders' Meeting that will approve the 2023 financial statements to create of a reserve of non-distributable profits not lower than EUR 308.9 million (a similar decision was taken by Banca Widiba for a reserve not lower than EUR 3.8 million), without any impact on the income statement.

Group balance sheet aggregates as at 30 September 2023

The Group's **total funding** volumes as at 30 September 2023 amount to **EUR 181.9 billion**, an increase of EUR 3.1 billion from 30 June 2023, driven by direct funding (EUR +5.3 billion). Indirect funding shows a decrease (EUR -2.2 billion), mainly due to a negative market effect.

The aggregate also registers an upturn compared to 31 December 2022 (EUR +7.5 billion) thanks to the increase in direct funding (EUR +7.4 billion) while indirect funding remains broadly stable (EUR +0.1 billion).

Total commercial funding⁶, including customer deposits and indirect funding, is up by 0.7% quarter-on-quarter and 2.9% versus 2022 year-end.

Direct funding volumes stand at **EUR 89.4 billion**, an increase from the end of June 2023 (EUR +5.3 billion). The increase is mainly in current accounts (EUR +2.3 billion) and repurchase agreements (EUR +2.4 billion). A rise is also recorded in bonds (EUR +0.5 billion), which include the

⁶ Managerial data.

EUR 500 million senior preferred issue completed in the third quarter of 2023, and other form of funding (EUR +0.1 billion), while time deposits remain stable.

The aggregate is up compared to 31 December 2022 (EUR +7.4 billion) as a result of the increase in repurchase agreements (EUR +6.2 billion) and the rise in bonds (EUR +1.3 billion), the latter following the placement of the aforementioned senior preferred bonds for EUR 500 million in the third quarter of 2023, in addition to the placement of a EUR 750 million senior preferred bond in the first quarter of 2023.

The Group's market share⁷ in direct funding stands at 3.30% (updated to August 2023), slightly lower than in December 2022 (3.35%), while its market share in sight deposits is 4.56%, 23 bps higher than in December 2022.

Indirect commercial funding⁸ stands at **EUR 82.5 billion**, down EUR 1.2 billion compared with 30 June 2023, almost entirely due to the decrease of assets under management (EUR -1.1 billion), largely due to a negative market effect, while assets under custody are substantially stable.

The comparison with 31 December 2022 shows that indirect commercial funding is up (EUR +4.4 billion) owing largely to the increase in assets under custody (EUR +4.5 billion), mainly government bonds, while assets under management are largely stable.

As at 30 September 2023, the Group's **customer loans** amount to **EUR 78.0 billion**, up by EUR 1.9 billion compared with 30 June 2023, mainly due to the increase in repurchase agreements (EUR +2.4 billion). On the other hand, there is a slight decrease in current accounts (EUR -0.3 billion), while mortgages remain broadly stable (EUR -0.2 billion) as do other forms of lending (EUR -0.1 billion). Non-performing loans register a slight increase (EUR +0.1 billion).

The aggregate is also higher compared with 31 December 2022 (EUR +1.7 billion). The increase in repurchase agreements (EUR +2.6 billion) and the rise in other forms of lending (EUR +0.6 billion) more than offset the decline in mortgages since the beginning of the year (EUR -1.4 billion), which has been affected by the slowdown in demand, particularly for residential mortgages, due to the rise in interest rates. Current accounts also register a slight reduction (EUR -0.1 billion).

The Group's market share⁹ stands at 4.38% (updated to August 2023), an increase from December 2022 (4.25%).

On 3 August 2023, the Bank has signed an agreement for the sale of NPEs for a gross book value of approximately EUR 230 million to a group of Italian and foreign institutional investors. The deconsolidation of the loans is expected by year-end.

Factoring in the disposal on a pro-forma basis, the **Group's total amount of non-performing customer loans** as at 30 September 2023 stand at **EUR 3.4 billion** in terms of gross exposure,

⁷ Deposits and repos (excluding repos with central counterparties) from resident consumer customers and bonds, net of repurchases, placed with resident consumer customers as first-instance borrowers.

⁸ Managerial data.

⁹ Loans to resident customers, including bad loans and net of repos with central counterparties.

stable compared to 30 June 2023 and slightly higher compared to 31 December 2022 (EUR +0.1 billion).

Likewise, the pro-forma **coverage of non-performing loans** as at 30 September 2023 stands at **49.1%**, registering an increase of 1 percentage point from 31 December 2022 (48.1%).

As at 30 September 2023, the pro-forma **Group's net exposure in terms of non-performing customer loans** amounts to **EUR 1.7 billion**, a slight increase compared to the level recorded as at 30 June 2023 (EUR +0.1 billion) and broadly in line with the level recorded as at 31 December 2022.

As at 30 September 2023, the Group's **securities assets** amount to **EUR 18.3 billion**, down by EUR 1.3 billion compared to 30 June 2023, due to the decrease in financial assets held for trading (EUR -1.0 billion), which was related to market-making activities on government bonds. A slight reduction is also registered for financial assets measured at fair value through other comprehensive income (EUR -0.2 billion); the other components remain largely stable.

The aggregate is in line with the value recorded as at 31 December 2022 (EUR -0.1 billion). The decrease in financial assets measured at fair value through other comprehensive income (EUR -0.9 billion), following the maturities occurring mainly in the first half of 2023, was offset by the increase in loans to customers at amortised cost (EUR +0.5 billion) as a result of purchases of government bonds (partially offsetting the aforementioned maturities), and by the increase in financial assets held for trading (EUR +0.4 billion).

The Group's **net interbank position** as at 30 September 2023 stands at **EUR 0.8 billion** in lending, against a funding position of EUR 3.2 billion as at 30 June 2023 and EUR 7.0 billion as at 31 December 2022. The change compared to the previous quarter is mainly due to transactions with central banks. The decrease in funding, due to the maturity on 27 September 2023, of the TLTRO 3 tranche obtained in the September 2020 auction of EUR 3 billion (TLTRO 3 auctions as at 30 September 2023 stand at EUR 5.5 billion), has been only partially offset by the access to MRO and LTRO auctions for approximately EUR 0.75 billion (total MRO e LTRO auctions as at 30 September

2023 stand at a total of EUR 7.5 billion); liquidity deposited with central banks registers an increase (EUR +1.4 billion on the Depo Facility).

The change compared with the end of the previous year is also due to funding from central banks, which essentially reflects the dynamics described above (TLTRO 3 auction maturities only partly offset by access to MRO and LTRO auctions, to which the increase in the Depo Facility is added).

The operational liquidity position as at 30 September 2023 shows an **unencumbered counterbalancing capacity of approximately EUR 28.1 billion**, up from both 30 June 2023 (EUR 26.2 billion) and 31 December 2022 (at EUR 25.5 billion).

As at 30 September 2023, the **Group's shareholders' equity and non-controlling interests** amount to **EUR 8.8 billion**, up EUR 308 million from 30 June 2023, mainly as an effect of the positive result recorded in the quarter.

Compared to 31 December 2022, the Group's shareholders' equity and non-controlling interests register an increase of EUR 0.9 billion, again largely due to the financial results achieved in the first nine months of 2023.

As regards capital ratios, the Common Equity Tier 1 Ratio stands at 16.0% as at 30 September 2023 vs. 15.9% as at 30 June 2023 and the Total Capital Ratio stands at 19.5% vs. 19.4% as at 30 June 2023.

These ratios do not include the net profit for the period; by factoring in the Q3 net profit, the Common Equity Tier 1 Ratio stands at **16.7%** and the **Total Capital Ratio** stands at **20.2%**. The change compared to 30 June 2023 is largely due to organic capital generation.

Following the sentence of the Supreme Court of 11 October 2023 issued in 29634/14 criminal proceeding, the Bank has downgraded from "possible" to "remote" the risk related to a number of claims, both judicial and extra judicial; consequently the total amount of litigations and out-of-court claims related to financial information disclosed in the 2008-2015 period has significantly reduced, from EUR 4.1 billion in June to EUR 2.9 billion in September.

In addition, as of 11 October 2023, all out-of-court claims served on the Bank after 29 April 2018 are considered time-barred in accordance with the Supreme Court's ruling in case 29634/14.

Pursuant to paragraph 2, article 154-bis of the "Consolidated Finance Act", the Financial Reporting Officer, Nicola Massimo Clarelli, declares that the accounting information

contained in this press release corresponds to the documentary results, books and accounting records.

This press release will be available at www.gruppomps.it

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Income statement and balance sheet reclassification principles

Provided below are the balance sheet and income statement accounts reclassified on the basis of operating criteria, in order to provide information on the Group's general performance based on P&L-financial data that can be rapidly and easily determined.

Information is provided below on the aggregations and main reclassifications systematically made with respect to the financial statements, as provided for by Circular no. 262/05, in compliance with the requirements of Consob communication no. 6064293 of 28 July 2006.

It should be noted that the reclassified financial statements, which were prepared to allow for a management commentary on the balance sheet and income statement figures, have not been subject to external audit.

As of 1 January 2023, the insurance associates AXA MPS Assicurazioni Danni S.p.A. and AXA MPS Assicurazioni Vita S.p.A. simultaneously and for the first time applied the new accounting standard IFRS 17 "Insurance Contracts", which became effective on 1 January 2023, and the accounting standard IFRS 9 "Financial Instruments". The date of transition is identified as the beginning of the financial year immediately preceding the first date of application (i.e. 1 January 2022).

The P&L and balance sheet figures as at 30 September 2022 and 31 December 2022 relating to the value of the investees, recognised in the MPS Group's financial statements using the synthetic equity method, have therefore been restated compared to the data published at the respective reporting dates in order to ensure a like-for-like comparison. The restatement of the comparative income statement and balance sheet data referring to 31 March 2022 and 30 September 2022 has been estimated as it was not possible to restate the specific retroactive effects in these periods in a precise manner. The balance sheet and profit and loss figures of the insurance associates as at 31 March 2023 and 30 September 2023 are estimated using simplified proxies or calculation models due to the increased complexity of the accounting calculations compared to those under the previous IFRS 4 and IAS 39 accounting standards.

As of December 2022, the amounts relating to reimbursements of interest and fees to customers in previous years - for which provisions for risk and charges were recognised as an offsetting entry to the aforementioned P&L items - have been reclassified to "other net provisions for risks and charges". This reclassification has also been adopted for the comparative periods in order to enable a like-for-like comparison.

It should also be noted that the following reclassifications are no longer applied as of the first quarter of 2023, given the immateriality of the items concerned in the first case and a more precise and accurate performance analysis in the second:

- the economic effects of Purchase Price Allocation (PPA) of past business combinations, which had an impact on the items "net interest income", "net adjustments to property, plant and equipment and intangible assets" and "tax on income for the period", are no longer allocated to the specific item (PPA) but remain in the relevant P&L items;
- rental income previously reclassified to "net adjustments to property, plant and equipment and intangible assets" remains in "other operating income (expense)".

The comparative periods have been restated in order to allow for a like-for-like comparison.

Reclassified income statement

The reconciliation criteria adopted for the preparation of the reclassified income statement are as follows:

- Item **“net interest income”** was cleared of the portion relating to customer reimbursements in the amount of EUR -0.1 million - for which provisions had been set aside - which was reclassified to the item “other net provisions for risks and charges”.
- Item **“net fee and commission income”** includes item 40 “fee and commission income”, cleared of the portion relating to the release of provisions set aside for customer reimbursements in previous financial years (EUR +3.5 million), which was reclassified to “other net provisions for risks and charges”, and item 50 “fee and commission expense”.
- Item **“dividends, similar income and gains (losses) on investments”** incorporates item 70 “dividends and similar income” and the share of profit for the period contributed by investments in the associate AXA, equal to EUR 56.5 million, included under item 250 “gains (losses) on investments”. The aggregate was furthermore cleared of dividends earned on securities other than equity investments (EUR 5.6 million), reclassified under “net profit (loss) from trading, financial assets/liabilities measured at fair value and gains from disposals/repurchases”.
- Item **“net profit (loss) from trading, financial assets/liabilities measured at fair value and gains from disposals/repurchases”** includes item 80 “net profit (loss) from trading”, item 100 “gains (losses) on disposals/repurchases”, adjusted for the contribution of customer loans (EUR 0.2 million) and 110 “net profit (loss) on financial assets measured at fair value through profit and loss”, net of the contribution of loans to customers (EUR -0.1 million) and securities from the disposals/securitisations of NPLs (EUR +8.3 million) reclassified under “loan loss provisions”. The item also includes dividends earned on securities other than equity investments (EUR +5.6 million).
- Item **“net profit (loss) from hedging”** includes item 90 “net profit (loss) from hedging”.
- Item **“other operating income (expenses)”** includes item 230 “other operating expenses (income)” net of:
 - stamp duty and other expenses recovered from customers, which are stated under the reclassified item “other administrative expenses” (EUR 142.5 million).
 - reimbursements_of expenses for training, which have been reclassified reducing 'personnel expenses' (EUR 2.8 million) and 'other administrative expenses' (EUR 1.0 million).
- Item **“personnel expenses”** includes the balance of item 190a “personnel expenses” from which net positive components of EUR 3.9 million have been separated and reclassified under “restructuring costs/one-off charges”. The item also includes the personnel expense

component (EUR 2.8 million) of the reimbursements received for training expenses, which are recorded in the financial statements under item 230 “other operating expenses/income”.

- Item “**other administrative expenses**” includes the balance of item 190b “other administrative expenses”, reduced by the following cost items:
 - expenses, amounting to EUR 133.8 million, resulting from the EU Deposit Guarantee Schemes Directive – hereinafter DGSD – and Bank Recovery and Resolution Directive – hereinafter BRRD – for the resolution of bank crises, reclassified under “risks and charges related to the SRF, DGS and similar schemes”;
 - fee on DTAs convertible into tax credits, for EUR 47.2 million, reclassified under the item “DTA fees”;
 - charges of EUR 12.1 million, relating to activities aimed at implementing the commitments undertaken with DG Comp, reclassified under item “restructuring costs/one-off costs”;
 - charges of EUR 1.4 million related to the closure of branches, as indicated in the Business Plan, reallocated to the reclassified item “restructuring costs/one-off costs”.

This item also includes the following amounts, which are included in item 230 "other operating income/expenses" of the balance sheet:

- stamp duty and other expenses recovered from customers (EUR 142.5 million);
- reimbursements received to finance training expenses (EUR 1.0 million).
- Item “**net value adjustments to property, plant and equipment and intangible assets**” includes the amounts from items 210 “net adjustments to/recoveries on property, plant and equipment” and 220 “net adjustments to/recoveries on intangible assets”.
- Item “**cost of customer credit**” includes the income statement components relating to loans to customers under item 100a “gains (losses) on disposal/repurchase of financial assets measured at amortised cost” (EUR +0.2 million), 110b “net profit (loss) on financial assets and liabilities measured at fair value” (EUR -0.1 million), 130a “net value losses/reversals for credit risk on financial assets measured at amortised cost” (EUR -300.0 million), 140 “modification gains/(losses) without derecognition” (EUR -2.6 million) and 200a “net provisions for risks and charges for commitments and guarantees issued” (EUR -12.8 million). The item also includes the P&L components relating to securities from disposal/securitisations of NPEs recognised under 110b “net profit (loss) on other assets financial assets measured at fair value” (EUR +8.3 million).
- Item “**net impairment (losses)/reversals on securities and bank loans**” includes the portion relating to securities (EUR -1.9 million) and loans to banks (EUR +0.6 million) under item 130a “net impairment (losses)/reversals for credit risk of financial assets measured at

amortised cost” and item 130b “net impairment (losses)/reversals for credit risk of financial assets measured at fair value through other comprehensive income”.

- Item “**other net provisions for risks and charges**” includes item 200 “net provisions for risks and charges” reduced by the component relating to loans to customers in item 200a “net provisions for risks and charges on commitments and guarantees issued” (EUR -12.8 million), which has been reclassified to the specific item “loan loss provisions”. The item also includes customer reimbursements in previous financial years recognised under “net interest income” for EUR -0.1 million and under “fee and commission income” for EUR +3.5 million.
- Item “**other gains (losses) on equity investments**” incorporates the balance of item 250 “profits (losses) on equity investments” reduced by the portion of the profit on the connected equity investments in AXA, equal to EUR 56.5 million reclassified under “dividends, similar income and gains (losses) on investments”.
- Item “**restructuring costs/one-off costs**” includes the following amounts:
 - positive components of EUR 3.9 million, relating to exits through the early-retirement or the Solidarity Fund scheme, posted under item 190a “personnel expenses”;
 - charges of EUR 12.1 million, relating to project activities, including those aimed at implementing the commitments undertaken with DG Comp, posted under item 190b “other administrative expenses”.
 - charges of EUR 1.4 million related to the closure of branches, as indicated in the Business Plan and recorded in the balance sheet under item 190b “other administrative expenses”.
- Item “**risks and charges related to the SRF, DGS and similar schemes**” includes the charges deriving from the EU’s Deposit Guarantee Schemes Directive (DGSD) and Bank Recovery and Resolution Directive (BRRD), equal to EUR 133.8 million, posted under item 190b “other administrative expenses”.
- Item “**DTA fees**” contains the costs relating to the fees on DTAs which are convertible into tax credits, provided for by art. 11 of Law Decree no. 59 of 3 May 2016 converted into Law no. 119 of 30 June 2016, booked under item 190b “other administrative expenses” for EUR 47.2 million.
- Item “**net gains (losses) on property, plant and equipment and intangible assets measured at fair value**” includes the balance of item 260 “net gains (losses) on property, plant and equipment and intangible assets measured at fair value”.
- Item “**gains (losses) on disposal of investments**” includes the balance of item 280 “gains (losses) from disposal of investments”.
- Item “**income taxes for the period**” includes the balance of item 300 “income taxes for the period from current operations”.

Reclassified balance sheet

The reconciliation criteria adopted for the preparation of the reclassified balance sheet are as follows:

- Asset item “**loans to central banks**” includes the portion relating to transactions with central banks under balance sheet item 40 “financial assets measured at amortised cost”.
- Asset item “**loans to banks**” includes the portion relating to transactions with banks under balance sheet items 40 “financial assets measured at amortised cost” and 20 “financial assets measured at fair value through profit and loss” and 120 “non-current assets held for sale and disposal groups”.
- Asset item “**loans to customers**” includes the portion relating to loans to customers under balance sheet items 20 “financial assets measured at fair value through profit and loss”, 40 “financial assets measured at amortised cost” and 120 “non-current assets held for sale and disposal groups”.
- Asset item “**securities assets**” includes the portion relating to securities under balance sheet items 20 “financial assets measured at fair value through profit and loss”, 30 “financial assets measured at fair value through other comprehensive income”, 40 “financial assets measured at amortised cost” and 120 “non-current assets held for sale and disposal groups”.
- Asset item “**derivatives**” includes the portion relating to derivatives under items 20 “financial assets measured at fair value through profit and loss” and 50 “hedging derivatives”.
- Asset item “**equity investments**” includes balance sheet item 70 “equity investments” and the portion relating to equity investments under item 120 “non-current items held for sale and disposal groups”.
- Asset item “**property, plant and equipment and intangible assets**” includes balance sheet items 90 “property, plant and equipment”, 100 “intangible assets” and the amounts relating to property, plant and equipment and intangible under item 120 “non-current assets held for sale and disposal groups”.
- Asset item “**other assets**” includes balance sheet items 60 “change in value of macro-hedged financial assets”, 130 “other assets” and the amounts under item 120 “non-current assets held for sale and disposal groups” not reclassified under the previous items.
- Liability item “**due to customers**” includes balance sheet item 10b “financial liabilities measured at amortised cost – deposits from customers” and the component relating to

customer securities of item 10c “financial liabilities measured at amortised cost – debt securities issued”.

- Liability item “**securities issued**” includes balance sheet items 10c “financial liabilities measured at amortised cost – debt securities issued”, cleared of the component relating to customer securities, and 30 “financial liabilities measured at fair value”.
- Liability item “**due to central banks**” includes the portion of balance sheet item 10a “Financial liabilities valued at amortised cost - deposits from central banks” relating to transactions with central banks.
- Liability item “**due to banks**” includes the portion of balance sheet item 10a “financial liabilities valued at amortised cost – deposits from banks” relating to transactions with banks (excluding central banks).
- Liability item “**on-balance sheet financial liabilities held for trading**” includes the portion of balance sheet item 20 “financial liabilities held for trading” net of the amounts relating to derivatives for trading.
- Liability item “**derivatives**” includes balance sheet item 40 “hedging derivatives” and the portion relating to derivatives under item 20 “financial liabilities held for trading”.
- Liability item “**provisions for specific use**” includes balance sheet items 90 “provisions for staff severance pay” and 100 “provisions for risks and charges”.
- Item “**other liabilities**” includes balance sheet items 50 “changes in value of macro-hedged financial liabilities”, 70 “liabilities associated with disposal groups” and 80 “other liabilities”.
- Liability item “**group net equity**” includes balance sheet items 120 “valuation reserves”, 130 “redeemable shares”, 150 “reserves”, 170 “capital”, 180 “treasury shares” and 200 “profit (loss) for the period”.

INCOME STATEMENT AND BALANCE SHEET FIGURES
MONTEPASCHI GROUP

| INCOME STATEMENT FIGURES (EUR mln) | 30 09 2023 | 30 09 2022** | Chg. |
|---|------------|--------------|--------|
| Net interest income | 1,687.9 | 1,037.2 | 62.7% |
| Net fee and commission income | 986.6 | 1,055.7 | -6.5% |
| Other income from banking business | 125.7 | 163.8 | -23.3% |
| Other operating income and expenses | 4.1 | 24.2 | -82.9% |
| Total Revenues | 2,804.2 | 2,280.9 | 22.9% |
| Operating expenses | (1,357.8) | (1,601.8) | -15.2% |
| Cost of customer credit | (307.0) | (320.0) | -4.1% |
| Other value adjustments | (0.3) | 1.4 | n.m. |
| Net operating income (loss) | 1,139.2 | 360.5 | n.m. |
| Non-operating items | (217.0) | (1,111.4) | -80.5% |
| Parent company's net profit (loss) for the period | 928.6 | (334.4) | n.m. |
| EARNINGS PER SHARE (EUR) | 30 09 2023 | 30 09 2022** | Chg. |
| Basic earnings per share | 0.737 | (35.962) | n.m. |
| Diluted earnings per share | 0.737 | (35.962) | n.m. |
| BALANCE SHEET FIGURES AND INDICATORS (EUR mln) | 30 09 2023 | 31 12 2022 | Chg. |
| Total assets* | 123,192.4 | 120,235.3 | 2.5% |
| Loans to customers | 77,981.6 | 76,265.3 | 2.3% |
| Direct funding | 89,414.6 | 81,997.6 | 9.0% |
| Indirect funding | 92,516.6 | 92,420.7 | 0.1% |
| of which: assets under management | 55,751.8 | 57,733.6 | -3.4% |
| of which: assets under custody | 36,764.8 | 34,687.1 | 6.0% |
| Group net equity* | 8,807.1 | 7,860.1 | 12.0% |
| OPERATING STRUCTURE | 30 09 2023 | 31 12 2022 | Chg. |
| Total headcount - end of period | 16,793 | 17,020 | (227) |
| Number of branches in Italy | 1,362 | 1,362 | n.m. |

* The balance sheet figures as at 31 December 2022 have been restated compared to the data published at the reporting date, following the retrospective application of the new IFRS 17 "Insurance Contracts" and IFRS 9 "Financial Instruments" by the insurance associates.

** The P&L figures as at 30 September 2022 have been restated compared to those published at the reporting date, not only due to the aforementioned change in accounting policy for insurance associates, but also to take account of the (i) discontinuation of reclassifications to PPA and rental income and (ii) introduction of the reclassification to "other net provisions for risks and charges" of interest and commission repayments to customers relating to previous years, for which provisions for risks and charges had been made as an offsetting entry to the above P&L items.

| ALTERNATIVE PERFORMANCE MEASURES | | | |
|--|------------|------------|-------|
| MONTEPASCHI GROUP | | | |
| PROFITABILITY RATIOS (%) | 30 09 2023 | 31 12 2022 | Chg. |
| Cost/Income ratio** | 48.4 | 67.6 | -19.2 |
| ROE (on average equity)* | 14.9 | (2.5) | 17.4 |
| Return on Assets (RoA) ratio | 1.0 | (0.1) | 1.1 |
| ROTE (Return on tangible equity) * | 15.1 | (2.6) | 17.7 |
| CREDIT QUALITY RATIOS (%) | 30 09 2023 | 31 12 2022 | Chg. |
| Net NPE ratio | 2.2 | 2.2 | n.m. |
| Gross NPL ratio | 3.5 | 3.6 | -0.1 |
| Rate of change of non-performing loans to customers | 1.8 | (19.6) | 21.4 |
| Bad loans to customers/ Loans to Customers | 0.7 | 0.6 | 0.1 |
| Loans to customers measured at amortised cost - Stage 2/Performing loans to customers measured at amortised cost | 13.9 | 14.9 | -1.0 |
| Coverage of non-performing loans to customers | 50.8 | 48.1 | 2.7 |
| Coverage of bad loans to customers | 65.8 | 65.1 | 0.7 |
| Cost of risk | 0.52 | 0.55 | -0.03 |
| Texas Ratio* | 32.6 | 35.5 | -2.9 |

* The figures as at 31 December 2022 have been restated compared to the data published at the reporting date, following the retrospective application of the new IFRS 17 "Insurance Contracts" and IFRS 9 "Financial Instruments" by the insurance associates.

** The P&L figures as at 31 December 2022 have been restated compared to those published at the reporting date following the (i) discontinuation of reclassifications to PPAs and rental income and (ii) introduction of the reclassification to "Other net provisions for risks and charges" of interest and commission repayments to customers relating to previous years, for which provisions for risks and charges had been made as an offsetting entry to the above P&L items.

Cost/Income ratio: ratio between operating expenses (administrative expenses and net value adjustments to property, plant and equipment and intangible assets) and total revenues (for the composition of this aggregate, see the reclassified income statement).

Return On Equity (ROE): ratio between the annualised net profit (loss) for the period and the average between the Group shareholders' equity (including profit and valuation reserves) at the end of the period and the Group shareholders' equity at the end of the previous year.

Return On Asset (ROA): ratio between the annualised net profit (loss) for the period and total assets at the end of the period.

Return On Tangible Equity (ROTE): ratio between annualised net profit (loss) for the period and the average between the tangible shareholders' equity¹⁰ at the end of the year and that of the end of the period.

Gross NPL Ratio: gross weight of non-performing loans calculated, as per EBA guidelines¹¹, as the ratio between gross non-performing loans to customers and banks¹², net of assets held for sale, and total gross loans to customers and banks, net of assets held for sale.

Rate of change of non-performing loans to customers represents the growth rate of gross non-performing loans to customers based on the difference with stocks at the end of the year.

Coverage of non-performing loans to customers and **Coverage of bad loans to customers:** the coverage ratio on non-performing loans and bad loans to customers is calculated as the ratio between the relative loan loss provisions and the corresponding gross exposures.

Cost of risk: ratio between annualised loan loss provisions and the sum of loans to customers and the value of securities from disposals/securitisations of NPLs.

Texas Ratio: ratio between gross non-performing loans to customers and the sum, in the denominator, of the related loan loss provisions and of the tangible shareholders' equity.

¹⁰ Book value of the Group's shareholders' equity, inclusive of the profit (loss) for the period, cleared of goodwill and other intangible assets.

¹¹ EBA GL/2018/10.

¹² Loans to banks include current accounts and demand deposits with banks and central banks under balance sheet item "Cash and Equivalent"

| REGULATORY MEASURES | | | |
|--|-------------------|-------------------|-------------|
| MONTEPASCHI GROUP | | | |
| CAPITAL RATIOS (%) | 30 09 2023 | 31 12 2022 | Chg. |
| Common Equity Tier 1 (CET1) ratio - phase in | 16.0 | 16.6 | -0.6 |
| Common Equity Tier 1 (CET1) ratio - fully loaded | 16.0 | 15.6 | 0.4 |
| Total Capital ratio - phase in | 19.5 | 20.5 | -1.0 |
| Total Capital ratio - fully loaded | 19.5 | 19.5 | n.m. |
| FINANCIAL LEVERAGE INDEX (%) | 30 09 2023 | 31 12 2022 | Chg. |
| Leverage ratio - transitional definition | 6.2 | 5.8 | 0.4 |
| Leverage ratio - fully phased | 6.1 | 5.4 | 0.7 |
| LIQUIDITY RATIO (%) | 30 09 2023 | 31 12 2022 | Chg. |
| LCR | 166.1 | 192.3 | -26.2 |
| NSFR | 130.8 | 134.1 | -3.3 |
| Encumbered asset ratio | 30.5 | 31.9 | -1.4 |
| Loan to deposit ratio | 87.2 | 93.0 | -5.8 |
| Spot counterbalancing capacity (bn of Eur) | 28.1 | 25.5 | 2.6 |

In the determination of capital ratios, the “**phase-in**” (or “transitional”) version represents the application of calculation rules according to the regulatory framework in force at the reporting date, while the “**fully loaded**” version incorporates in the calculation the rules as expected when fully operational.

Common equity Tier 1 (CET1) ratio: ratio between core capital¹³ and total risk-weighted assets (RWAs)¹⁴.

Total Capital ratio: ratio between own funds and total RWAs.

Leverage ratio: indicator calculated as the ratio between Tier 1¹⁵ capital and total assets, introduced by Basel regulations with the objective of containing the increase in leverage in the banking sector and strengthening risk-based requirements through a different measure based on financial statement aggregates.

Liquidity Coverage Ratio (LCR): short-term liquidity indicator corresponding to the ratio between the amount of high-quality liquid assets and the total net cash outflows in the subsequent 30 calendar days subsequent to the reporting date.

Net Stable Funding Ratio (NSFR): structural 12-month liquidity indicator corresponding to the ratio between the available stable funding amount and the required stable funding amount.

Encumbered asset ratio: ratio between the book value of encumbered assets and collateral and total assets and collateral (XVII, section 1.6, point 9, of Regulation (EU) 79/2015).

Loan to deposit ratio: ratio between net loans to customers and direct funding (deposits from customers and securities issued).

Spot counterbalancing capacity: sum of items that are certain and free from any commitment that the Group can use to meet its liquidity requirements, consisting of financial and commercial assets eligible for refinancing operations with the ECB and assets granted on the collateralised interbank market and not used, to which a haircut, published on a daily basis by the ECB, is prudentially applied.

¹³ Defined by Article 4 of Regulation (EU) no. 575/2013 (Capital Requirements Regulation, CRR). It consists of capital items and instruments net of the required adjustments and deductions.

¹⁴ Risk-weighted assets: the result of the application of certain risk weights to exposures, determined according to supervisory rules.

¹⁵ Sum of the entity's Common Equity Tier 1 (CET1) and Additional Tier 1 (AT1) capital, as defined by art. 25 of Regulation (EU) no. 575/2013.

| Reclassified Consolidated Income Statement | | | | |
|--|------------------|------------------|----------------|---------------|
| MONTEPASCHI GROUP | 30 09 2023 | 30 09 2022* | Change | |
| | | | Abs. | % |
| Net interest income | 1,687.9 | 1,037.2 | 650.7 | 62.7% |
| Net fee and commission income | 986.6 | 1,055.7 | (69.1) | -6.5% |
| Income from banking activities | 2,674.4 | 2,092.9 | 581.5 | 27.8% |
| Dividends, similar income and gains (losses) on investments** | 72.8 | 81.4 | (8.6) | -10.6% |
| Net profit (loss) from trading, the fair value measurement of assets/liabilities and Net gains (losses) on disposals/repurchases | 54.7 | 73.8 | (19.1) | -25.9% |
| Net profit (loss) from hedging | (1.8) | 8.6 | (10.4) | n.m. |
| Other operating income (expenses) | 4.1 | 24.2 | (20.1) | -83.1% |
| Total Revenues | 2,804.2 | 2,280.9 | 523.3 | 22.9% |
| Administrative expenses: | (1,226.5) | (1,460.8) | 234.3 | -16.0% |
| a) personnel expenses | (858.7) | (1,066.6) | 207.9 | -19.5% |
| b) other administrative expenses | (367.8) | (394.2) | 26.4 | -6.7% |
| Net value adjustments to property, plant and equipment and intangible assets | (131.3) | (141.0) | 9.7 | -6.9% |
| Operating expenses | (1,357.8) | (1,601.8) | 244.0 | -15.2% |
| Pre-Provision Operating Profit | 1,446.4 | 679.1 | 767.3 | n.m. |
| Cost of customer credit | (307.0) | (320.0) | 13.0 | -4.1% |
| Net impairment (losses)/reversals on securities and loans to banks | (0.3) | 1.4 | (1.7) | n.m. |
| Net operating income | 1,139.2 | 360.5 | 778.7 | n.m. |
| Net provisions for risks and charges | 5.1 | 42.7 | (37.6) | -88.1% |
| Other gains (losses) on equity investments | (3.1) | 3.7 | (6.8) | n.m. |
| Restructuring costs / One-off costs | (9.6) | (928.5) | 918.9 | -99.0% |
| Risks and charges associated to the SRF, DGS and similar schemes | (133.8) | (172.2) | 38.4 | -22.3% |
| DTA Fee | (47.2) | (47.1) | (0.1) | 0.2% |
| Net gains (losses) on property, plant and equipment and intangible assets measured at fair value | (28.8) | (10.8) | (18.0) | n.m. |
| Gains (losses) on disposal of investments | 0.4 | 0.8 | (0.4) | -50.0% |
| Profit (Loss) for the period before tax | 922.2 | (751.0) | 1,673.2 | n.m. |
| Tax (expense)/recovery on income from continuing operations | 6.3 | 416.5 | (410.2) | -98.5% |
| Profit (Loss) after tax | 928.5 | (334.5) | 1,263.0 | n.m. |
| Net profit (loss) for the period including non-controlling interests | 928.5 | (334.5) | 1,263.0 | n.m. |
| Net profit (loss) attributable to non-controlling interests | (0.1) | (0.1) | - | 0.0% |
| Parent company's net profit (loss) for the period | 928.6 | (334.4) | 1,263.0 | n.m. |

* The P&L figures as at 30 September 2022 have been restated compared to those published at the reporting date following the (i) discontinuation of reclassifications to PPA and rental income and (ii) the introduction of the reclassification to "Other net provisions for risks and charges" of interest and commission repayments to customers relating to previous years, for which provisions for risks and charges had been made as an offsetting entry to the above P&L items and (iii) the retrospective application of the new IFRS 17 "Insurance Contracts" and IFRS 9 "Financial Instruments" by the insurance associates.

| MONTEPASCHI GROUP | 2023 | | | 2022* | | | |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 3°Q 2023 | 2°Q 2023 | 1°Q 2023 | 4°Q 2022 | 3°Q 2022 | 2°Q 2022 | 1°Q 2022 |
| Net interest income | 605.0 | 578.3 | 504.5 | 498.4 | 378.7 | 336.3 | 322.2 |
| Net fee and commission income | 316.6 | 338.3 | 331.7 | 309.0 | 326.7 | 359.5 | 369.5 |
| Income from banking activities | 921.6 | 916.6 | 836.2 | 807.4 | 705.4 | 695.8 | 691.7 |
| Dividends, similar income and gains (losses) on investments | 19.7 | 34.4 | 18.7 | 30.2 | 30.2 | 24.0 | 27.2 |
| Net profit (loss) from trading, the fair value measurement of assets/liabilities and Net gains (losses) on disposals/repurchases | 7.6 | 22.0 | 25.1 | 0.4 | (8.6) | 6.9 | 75.6 |
| Net profit (loss) from hedging | (1.9) | (0.5) | 0.6 | (2.4) | 0.8 | 3.2 | 4.6 |
| Other operating income (expenses) | 6.0 | (0.2) | (1.7) | 3.3 | 0.3 | 23.7 | 0.2 |
| Total Revenues | 953.0 | 972.3 | 878.9 | 838.9 | 728.1 | 753.6 | 799.2 |
| Administrative expenses: | (399.2) | (406.2) | (421.1) | (459.9) | (480.3) | (488.8) | (491.7) |
| a) personnel expenses | (284.3) | (286.7) | (287.6) | (326.9) | (354.0) | (356.8) | (355.9) |
| b) other administrative expenses | (114.8) | (119.5) | (133.5) | (132.9) | (126.3) | (132.0) | (135.8) |
| Net value adjustments to property, plant and equipment and intangible assets | (44.8) | (43.0) | (43.5) | (46.5) | (47.1) | (46.6) | (47.3) |
| Operating expenses | (444.0) | (449.2) | (464.6) | (506.4) | (527.4) | (535.4) | (539.0) |
| Pre-Provision Operating Profit | 509.1 | 523.1 | 414.3 | 332.6 | 200.7 | 218.2 | 260.2 |
| Cost of customer credit | (102.1) | (97.7) | (107.2) | (96.9) | (95.1) | (113.7) | (111.3) |
| Net impairment (losses)/reversals on securities and loans to banks | (1.9) | 0.1 | 1.5 | (2.5) | (0.3) | 2.1 | (0.4) |
| Net operating income | 405.1 | 425.5 | 308.6 | 233.1 | 105.3 | 106.6 | 148.5 |
| Net provisions for risks and charges | 7.5 | 4.1 | (6.5) | (40.7) | 121.8 | (50.1) | (29.0) |
| Other gains (losses) on equity investments | (1.8) | 0.3 | (1.6) | - | 2.5 | (0.7) | 1.9 |
| Restructuring costs / One-off costs | (13.1) | 9.7 | (6.2) | (2.9) | (925.4) | (2.9) | (0.2) |
| Risks and charges associated to the SRF, DGS and similar schemes | (75.2) | (0.2) | (58.4) | (7.5) | (83.5) | - | (88.7) |
| DTA Fee | (15.7) | (15.7) | (15.7) | (15.8) | (15.7) | (15.7) | (15.8) |
| Net gains (losses) on property, plant and equipment and intangible assets measured at fair value | - | (28.9) | 0.1 | (20.3) | - | (10.8) | - |
| Gains (losses) on disposal of investments | 0.2 | 0.2 | - | - | - | 0.9 | (0.1) |
| Profit (Loss) for the period before tax | 306.9 | 395.0 | 220.3 | 145.9 | (795.1) | 27.4 | 16.8 |
| Tax (expense)/recovery on income from continuing operations | 2.7 | (11.8) | 15.4 | 10.1 | 407.6 | 3.0 | 5.9 |
| Profit (Loss) after tax | 309.6 | 383.2 | 235.7 | 156.0 | (387.5) | 30.4 | 22.7 |
| Net profit (loss) for the period including non-controlling interests | 309.6 | 383.2 | 235.7 | 156.0 | (387.5) | 30.4 | 22.7 |
| Net profit (loss) attributable to non-controlling interests | - | (0.1) | - | - | - | (0.1) | - |
| Parent company's net profit (loss) for the period | 309.6 | 383.3 | 235.7 | 156.0 | (387.5) | 30.5 | 22.7 |

* The P&L figures for the quarters of 2022 have been restated compared to those published at the respective reporting dates following the (i) discontinuation of reclassifications to PPA and rental income and (ii) the introduction as of December 2022, of the reclassification to "Other net provisions for risks and charges" of interest and commission repayments to customers relating to previous years, for which provisions for risks and charges had been made as an offsetting entry to the above P&L items and (iii) the retrospective application of the new IFRS 17 "Insurance Contracts" and IFRS 9 "Financial Instruments" by the insurance associates..

| Reclassified Consolidated Balance Sheet | | | | |
|--|-------------------|--------------------|----------------|-------------|
| Assets | 30 09 2023 | 31 12 2022* | Chg | |
| | | | abs. | % |
| Cash and cash equivalents | 13,514.5 | 12,538.6 | 975.9 | 7.8% |
| Loans to central banks | 522.6 | 628.1 | (105.5) | -16.8% |
| Loans to banks | 2,270.1 | 1,950.1 | 320.0 | 16.4% |
| Loans to customers | 77,981.6 | 76,265.3 | 1,716.3 | 2.3% |
| Securities assets | 18,323.3 | 18,393.6 | (70.3) | -0.4% |
| Derivatives | 3,122.8 | 3,413.6 | (290.8) | -8.5% |
| Equity investments | 689.1 | 750.7 | (61.6) | -8.2% |
| Property, plant and equipment/Intangible assets | 2,499.6 | 2,604.0 | (104.4) | -4.0% |
| <i>of which: goodwill</i> | 7.9 | 7.9 | - | 0.0% |
| Tax assets | 1,922.4 | 2,216.4 | (294.0) | -13.3% |
| Other assets | 2,346.4 | 1,474.9 | 871.5 | 59.1% |
| Total assets | 123,192.4 | 120,235.3 | 2,957.1 | 2.5% |
| Liabilities | 30 09 2023 | 31 12 2022* | Chg | |
| | | | abs. | % |
| Direct funding | 89,414.6 | 81,997.6 | 7,417.0 | 9.0% |
| a) Due to customers | 79,494.9 | 73,356.8 | 6,138.1 | 8.4% |
| b) Securities issued | 9,919.7 | 8,640.8 | 1,278.9 | 14.8% |
| Due to central banks | 13,105.6 | 19,176.9 | (6,071.3) | -31.7% |
| Due to banks | 1,790.8 | 2,205.9 | (415.1) | -18.8% |
| On-balance-sheet financial liabilities held for trading | 3,614.6 | 2,567.2 | 1,047.4 | 40.8% |
| Derivatives | 1,493.9 | 1,722.9 | (229.0) | -13.3% |
| Provisions for specific use | 1,501.9 | 1,585.7 | (83.8) | -5.3% |
| a) Provision for staff severance indemnities | 67.7 | 70.2 | (2.5) | -3.6% |
| b) Provision related to guarantees and other commitments given | 152.6 | 142.5 | 10.1 | 7.1% |
| c) Pension and other post-retirement benefit obligations | 3.5 | 26.6 | (23.1) | -86.8% |
| d) Other provisions | 1,278.1 | 1,346.4 | (68.3) | -5.1% |
| Tax liabilities | 8.3 | 6.6 | 1.7 | 25.8% |
| Other liabilities | 3,454.9 | 3,111.5 | 343.4 | 11.0% |
| Group net equity | 8,807.1 | 7,860.1 | 947.0 | 12.0% |
| a) Valuation reserves | (15.8) | (26.9) | 11.1 | -41.4% |
| d) Reserves | 440.8 | 611.9 | (171.1) | -28.0% |
| f) Share capital | 7,453.5 | 7,453.5 | - | 0.0% |
| h) Net profit (loss) for the period | 928.6 | (178.4) | 1,107.0 | n.m. |
| Non-controlling interests | 0.7 | 0.9 | (0.2) | -22.2% |
| Total Liabilities and Shareholders' Equity | 123,192.4 | 120,235.3 | 2,957.1 | 2.5% |

* The balance sheet figures as at 31 December 2022 have been restated compared to the data published in the Consolidated Financial Statements as at 31 December 2022, following the retrospective application of the new IFRS 17 "Insurance Contracts" and IFRS 9 "Financial Instruments" by the insurance associates.

| Reclassified Consolidated Balance Sheet - Quarterly Trend | | | | | | | |
|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Assets | 30/09/23 | 30/06/23 | 31 03 2022 | 31 12 2022* | 30 09 2022* | 30 06 2022* | 31 03 2022* |
| Cash and cash equivalents | 13,514.5 | 11,769.1 | 14,512.4 | 12,538.6 | 16,540.4 | 1,518.8 | 1,791.0 |
| Loans to central banks | 522.6 | 544.1 | 656.4 | 628.1 | 4,426.4 | 17,626.5 | 15,392.8 |
| Loans to banks | 2,270.1 | 2,237.9 | 2,125.8 | 1,950.1 | 2,715.5 | 1,432.1 | 2,424.9 |
| Loans to customers | 77,981.6 | 76,056.0 | 77,755.6 | 76,265.3 | 77,939.1 | 78,621.7 | 79,259.7 |
| Securities assets | 18,323.3 | 19,589.7 | 18,652.3 | 18,393.6 | 19,794.3 | 22,312.7 | 23,382.2 |
| Derivatives | 3,122.8 | 3,023.6 | 3,215.9 | 3,413.6 | 3,521.3 | 3,029.2 | 2,352.6 |
| Equity investments | 689.1 | 677.3 | 772.0 | 750.7 | 691.9 | 693.5 | 953.7 |
| Property, plant and equipment/Intangible assets | 2,499.6 | 2,495.8 | 2,567.1 | 2,604.0 | 2,639.5 | 2,666.1 | 2,718.5 |
| <i>of which: goodwill</i> | 7.9 | 7.9 | 7.9 | 7.9 | 7.9 | 7.9 | 7.9 |
| Tax assets | 1,922.4 | 2,065.6 | 2,219.7 | 2,216.4 | 2,205.7 | 1,769.3 | 1,798.0 |
| Other assets | 2,346.4 | 2,342.0 | 1,808.8 | 1,474.9 | 1,317.1 | 1,645.0 | 1,904.2 |
| Total assets | 123,192.4 | 120,801.1 | 124,286.0 | 120,235.3 | 131,791.2 | 131,314.9 | 131,977.6 |
| Liabilities | 30/09/23 | 30/06/23 | 31 03 2022 | 31 12 2022* | 30 09 2022* | 30 06 2022* | 31 03 2022* |
| Direct funding | 89,414.6 | 84,142.3 | 84,067.0 | 81,997.6 | 83,805.1 | 84,305.1 | 84,428.2 |
| a) Due to customers | 79,494.9 | 74,726.7 | 74,708.3 | 73,356.8 | 75,164.3 | 74,940.9 | 74,992.2 |
| b) Securities issued | 9,919.7 | 9,415.6 | 9,358.7 | 8,640.8 | 8,640.8 | 9,364.2 | 9,436.0 |
| Due to central banks | 13,105.6 | 15,283.4 | 19,317.2 | 19,176.9 | 28,931.7 | 28,947.6 | 29,081.1 |
| Due to banks | 1,790.8 | 1,897.7 | 1,884.6 | 2,205.9 | 2,589.8 | 1,694.6 | 1,763.6 |
| On-balance-sheet financial liabilities held for trading | 3,614.6 | 2,859.9 | 3,276.3 | 2,567.2 | 2,362.2 | 2,658.7 | 3,174.4 |
| Derivatives | 1,493.9 | 1,554.5 | 1,608.7 | 1,722.9 | 1,777.2 | 1,727.5 | 2,081.9 |
| Provisions for specific use | 1,501.9 | 1,523.3 | 1,554.2 | 1,585.7 | 2,582.4 | 1,822.2 | 1,820.6 |
| a) Provision for staff severance indemnities | 67.7 | 67.7 | 69.9 | 70.2 | 136.9 | 142.5 | 157.8 |
| b) Provision related to guarantees and other commitments given | 152.6 | 148.6 | 152.8 | 142.5 | 148.5 | 148.8 | 147.8 |
| c) Pension and other post-retirement benefit obligations | 3.5 | 3.7 | 3.8 | 26.6 | 24.2 | 24.9 | 29.0 |
| d) Other provisions | 1,278.1 | 1,303.3 | 1,327.7 | 1,346.4 | 2,272.8 | 1,506.0 | 1,486.0 |
| Tax liabilities | 8.3 | 7.0 | 6.9 | 6.6 | 6.9 | 6.0 | 6.5 |
| Other liabilities | 3,454.9 | 5,032.7 | 4,441.3 | 3,111.5 | 4,430.8 | 4,378.1 | 3,645.4 |
| Group net equity | 8,807.1 | 8,499.5 | 8,128.9 | 7,860.1 | 5,303.8 | 5,773.7 | 5,974.6 |
| a) Valuation reserves | (15.8) | (18.4) | 7.2 | (26.9) | (56.0) | 30.6 | 174.6 |
| d) Reserves | 440.8 | 445.4 | 432.5 | 611.9 | 740.1 | (3,505.0) | (3,417.6) |
| f) Share capital | 7,453.5 | 7,453.5 | 7,453.5 | 7,453.5 | 4,954.1 | 9,195.0 | 9,195.0 |
| h) Net profit (loss) for the period | 928.6 | 619.0 | 235.7 | (178.4) | (334.4) | 53.1 | 22.7 |
| Non-controlling interests | 0.7 | 0.8 | 0.9 | 0.9 | 1.3 | 1.4 | 1.3 |
| Total Liabilities and Shareholders' Equity | 123,192.4 | 120,801.1 | 124,286.0 | 120,235.3 | 131,791.2 | 131,314.9 | 131,977.6 |

* The balance sheet figures as at 31 December 2022 have been restated compared to the data published in the Consolidated Financial Statements as at 31 December 2022, following the retrospective application of the new IFRS 17 "Insurance Contracts" and IFRS 9 "Financial Instruments" by the insurance associates.

The information contained herein provides a summary of the Group's 3Q 2023 interim financial statements and is not complete. 3Q 2023 complete interim financial statements will be available on the website of Banca Monte dei Paschi di Siena S.p.A. (the "Company" or "BMPS") at www.gruppompis.it .

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