

English translation for courtesy purposes only. In case of discrepancies between the Italian version and the English version, the Italian version shall prevail.

Banca Monte dei Paschi di Siena S.p.A. – Ordinary and Extraordinary Shareholders’ Meeting to be held on 11th April 2019, single call

Proxy form and Voting instructions to Computershare S.p.A.

Computershare S.p.A., through its employee or duly entrusted staff member, acting as **Appointed Representative** of **Banca Monte dei Paschi di Siena S.p.A. (the Company)** pursuant to article 135-undecies of Italian Legislative Decree no. 58/98 (TUF), shall collect proxies for the Ordinary and Extraordinary Shareholders’ Meeting convened on **11th April 2019**, single call, in accordance with the terms and conditions stated in the Notice of the Meeting published on the company’s website www.gruppomps.it/en (section “Corporate Governance – Shareholders Meeting and BoD”).

The proxy and voting instructions, to be conferred by **09th April 2019** and may be revoked within the same date with the procedures used for the conferral.

Conferral of proxy and voting instructions by signing and submitting this form is free of charge, except where transmission or postal charges apply.

Art. 135-decies of Legislative Decree 58/98 (Conflicts of interest of representative and substitute)

Computershare S.p.A., acting as Appointed Representative, is not subject to any conflicts of interest as defined under Article 135-decies of Legislative Decree 58/98. However, in the event of unknown circumstances or in the event of amendment or integration to the motions presented to the meeting, Computershare **does not intend** to vote in a manner incompatible with the instructions received.

PROXY FORM

Fill in the requested information on the basis of the Instructions below. The Company will be notified by Computershare S.p.A. (1)

* mandatory information

| | | | |
|--|------------|--|-------------------|
| The undersigned * | | Place of birth * | |
| Date of birth * | Tax code * | Resident in (town/city) * | |
| At (street address) * | | | |
| Telephone no. * | | e-mail | |
| entitled to vote at the close of business of 02/04/2019 | | (record date) as (2): <input type="checkbox"/> registered shareholder | |
| <input type="checkbox"/> legal representative or agent with authority to sub-delegate | | <input type="checkbox"/> Pledgee <input type="checkbox"/> Taker-in <input type="checkbox"/> Beneficial interest holder | |
| <input type="checkbox"/> official receiver <input type="checkbox"/> manager <input type="checkbox"/> other (specify) | | | |
| for no. * MPS Ordinary Shares | | | |
| (3) registered in the name of | | Place of birth * | |
| Date of birth * | Tax code * | Resident in (town/city) * | |
| At (street address) * | | | |
| Registered in the securities account (4) no. | At | Bank code (ABI) | Branch code (CAB) |
| as resulting from communication no. (5) | | Made by (Bank) | |

DELEGATES the above Appointed Representative to attend and vote at the above mentioned meeting, with reference to the above shares, in accordance with the instructions provided and

DECLARES that he/she is aware that the proxy to the Appointed Representative may contain voting instructions even on just a number of proposals on the agenda and that, in this event, the vote shall be exercised only for the proposals in relation to which voting instructions have been conferred.

| | | | | |
|------|------------------------------------|-------------|-------|-----------|
| DATE | Form of identification (6) (type)* | Issued by * | no. * | SIGNATURE |
|------|------------------------------------|-------------|-------|-----------|

It is not possible to grant this proxy form without the voting instructions form to be downloaded from the company’s website <https://www.gruppomps.it/en/corporate-governance/shareholders-meeting-and-bod/shareholders-meeting-and-bod.html> Voting instruction form can be requested by phone at no. +39 06 4541 7413.

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VOTING INSTRUCTIONS

(For use of Appointed Representative only - tick relevant boxes and send to Computershare S.p.A. as per the instructions for filling in)

The undersigned (7)

INSTRUCTS the Appointed Representative to vote at the above indicated shareholders’ meeting as follow (8)

| | | | |
|--------------------------------|--|--|--|
| RESOLUTIONS TO BE VOTED | VOTING INSTRUCTIONS | | |
| | Section A: F (for), C (against), A (abstain) Section B/C: Confirm, Cancel, Modify <i>previous instructions</i> | | |

ORDINARY SESSION

| | | | | | | |
|--|-------------|------------|--------------------------------|---|---|--|
| 1 – Individual and consolidated financial statements as at December 31, 2018, accompanied by the Report of the Board of Directors, the Report of the Independent Auditors and the Report of the Board of Statutory Auditors; related and consequent resolutions. | | | | | | |
| Section A – vote for resolution proposed by the Board of Directors (9) | | | F | C | A | |
| Sections B and C (11) | Conf | Rev | Mod voting instructions | | | |
| B – vote for unknown circumstances | Conf | Rev | F | C | A | |
| C1 – vote for amendment/integration proposed by the Chairman of the meeting (12) | Conf | Rev | F | C | A | |
| C2 – vote for amendment/integration proposed by holder of majority/relevant interest (12) | Conf | Rev | F | C | A | |
| C3 – vote for amendment/integration proposed by holder of minority interest (12) | Conf | Rev | F | C | A | |

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| | | | | | | |
|---|--|-------------|------------|--------------------------------|---|---|
| 2 – Remuneration Report: resolution pursuant to Article 123-ter, paragraph 6, of the Legislative Decree n. 58 of 24 February 1998 (“Consolidated Financial Act” or the “TUF”). | | | | | | |
| Section A – vote for resolution proposed by the Board of Directors (9) | | | F | C | A | |
| Sections B and C (11) | | Conf | Rev | Mod voting instructions | | |
| B – vote for unknown circumstances | | Conf | Rev | F | C | A |
| C1 – vote for amendment/integration proposed by the Chairman of the meeting (12) | | Conf | Rev | F | C | A |
| C2 – vote for amendment/integration proposed by holder of majority/relevant interest (12) | | Conf | Rev | F | C | A |
| C3 – vote for amendment/integration proposed by holder of minority interest (12) | | Conf | Rev | F | C | A |

| | | | | | | |
|---|--|-------------|------------|--------------------------------|---|---|
| 3 - Proposal pursuant to the combined provisions of Article 114-bis and Article 125-ter of the Consolidated Financial Act, for approval of a plan concerning the use of own shares for the payment of severance for the Montepaschi Group personnel, together with the authorization to dispose of own shares pursuant to Article 2357 and Article 2357-ter of the Italian Civil Code; related and consequent resolutions. | | | | | | |
| Section A – vote for resolution proposed by the Board of Directors (9) | | | | F | C | A |
| Sections A2 – vote for proposal published pursuant to article 126-bis of TUF (10) | | | | F | C | A |
| Sections B and C (11) | | Conf | Rev | Mod voting instructions | | |
| B – vote for unknown circumstances | | Conf | Rev | F | C | A |
| C1 – vote for amendment/integration proposed by the Chairman of the meeting (12) | | Conf | Rev | F | C | A |
| C2 – vote for amendment/integration proposed during the meeting by Shareholders (12) | | Conf | Rev | F | C | A |
| C3 – vote for amendment/integration proposed by holder of minority interest (12) | | Conf. | Rev. | F | C | A |

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| | | | | | |
|---|--|--|-------------|------------|--------------------------------|
| 4 - Proposal to underwrite the insurance coverage “Directors & Officers Liability” (D&O) and consequent revocation of the “self-insurance” scheme previously adopted by Shareholders’ Meeting; related and consequent resolutions. | | | | | |
| Section A – vote for resolution proposed by the Board of Directors (9) | | | F | C | A |
| Sections A2 – vote for proposal published pursuant to article 126-bis of TUF (10) | | | F | C | A |
| Sections B and C (11) | | | Conf | Rev | Mod voting instructions |
| B – vote for unknown circumstances | | | Conf | Rev | F C A |
| C1 – vote for amendment/integration proposed by the Chairman of the meeting (12) | | | Conf | Rev | F C A |
| C2 – vote for amendment/integration proposed during the meeting by Shareholders (12) | | | Conf | Rev | F C A |
| C3 – vote for amendment/integration proposed by holder of minority interest (12) | | | Conf. | Rev. | F C A |
| 5 - Appointment of a director for the integration of the Board of Directors following co-optation; related and consequent resolutions. | | | | | |
| Sections A2 – vote for proposal published pursuant to article 126-bis of TUF (10) | | | F | C | A |
| Section B and C (11) | | | Conf | Rev | Mod voting instructions |
| C1 – vote for amendment/integration proposed by the Chairman of the meeting (12) | | | Conf | Rev | F C A |
| C2 – vote for amendment/integration proposed by holder of majority/relevant interest (12) | | | Conf | Rev | F C A |
| C3 – vote for amendment/integration proposed by holder of minority interest (12) | | | Conf | Rev | F C A |
| 6 - Appointment of an alternate statutory auditor for the integration of the Board of Statutory Auditors; related and consequent resolutions. | | | | | |
| Sections A2 – vote for proposal published pursuant to article 126-bis of TUF (10) | | | F | C | A |
| Section B and C (11) | | | Conf | Rev | Mod voting instructions |

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| | | | | | |
|---|------|-----|---|---|---|
| C1 – vote for amendment/integration proposed by the Chairman of the meeting (12) | Conf | Rev | F | C | A |
| C2 – vote for amendment/integration proposed by holder of majority/relevant interest (12) | Conf | Rev | F | C | A |
| C3 – vote for amendment/integration proposed by holder of minority interest (12) | Conf | Rev | F | C | A |

| | | | | | |
|--|--|--|-------------|------------|--------------------------------|
| 7 - Appointment of the independent auditors 2020 – 2028. | | | | | |
| Section A – vote for resolution proposed by the Board of Directors (9) | | | F | C | A |
| Sections A2 – vote for proposal published pursuant to article 126-bis of TUF (10) | | | F | C | A |
| Sections B and C (11) | | | Conf | Rev | Mod voting instructions |
| B – vote for unknown circumstances | | | Conf | Rev | F C A |
| C1 – vote for amendment/integration proposed by the Chairman of the meeting (12) | | | Conf | Rev | F C A |
| C2 – vote for amendment/integration proposed during the meeting by Shareholders (12) | | | Conf | Rev | F C A |
| C3 – vote for amendment/integration proposed by holder of minority interest (12) | | | Conf. | Rev. | F C A |

EXTRAORDINARY SESSION

| | | | | | |
|---|--|--|-------------|------------|--------------------------------|
| 1 - Amendments of the By-Laws of the Bank relating to the Employer (“Datore di Lavoro”) for the purposes of protection of health and safety at work; related and consequent resolutions. | | | | | |
| Section A – vote for resolution proposed by the Board of Directors (9) | | | F | C | A |
| Sections A2 – vote for proposal published pursuant to article 126-bis of TUF (10) | | | F | C | A |
| Sections B and C (11) | | | Conf | Rev | Mod voting instructions |
| B – vote for unknown circumstances | | | Conf | Rev | F C A |
| C1 – vote for amendment/integration proposed by the Chairman of the meeting (12) | | | Conf | Rev | F C A |
| C2 – vote for amendment/integration proposed during the meeting by Shareholders (12) | | | Conf | Rev | F C A |
| C3 – vote for amendment/integration proposed by holder of minority interest (12) | | | Conf. | Rev. | F C A |

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| | | | |
|--|---|---|---|
| Derivative action against Directors - just in case | | | |
| Vote for proposed derivative action pursuant art. 2393, subsection 2, of Italian civil code upon approval of the annual financial statements | F | C | A |

DATE

SIGNATURE

Instructions for filling in and submitting the form

1. The **Proxy form** must be notified to the Company (together with the documentation providing proof of the signatory power as per the following point) via the Appointed Representative together with the **Voting Instructions reserved to him** within by **09th April 2019** using one of the following alternative methods:
 - as an attachment in PDF format to an e-mail sent to ufficioroma@pecserviziotitoli.it provided that the attachment is signed by an advanced, qualified or digital signature, pursuant the Italian “digital code law” or, failing that, through a secure (certified) e-mail box of the delegating party, even if he is a legal person;
 - by fax: no. +39 06 4541 7450, or
 - in original to Computershare S.p.A., Via Monte Giberto 33, 00138 Rome, Italy.
2. Specify the capacity of the proxy signatory and, where applicable, attach documentary proof of his power.
3. To be completed only if the registered shareholder is different from the proxy signatory; mandatory indications on relevant personal details must be included.
4. Provide the securities account number, Bank Codes and Branch Codes of the Depository, or in any case its name, available in the securities account statement.
5. Reference to the communication made by the intermediary and its name.
6. Provide details of a valid form of identification of the proxy signatory.
7. Provide the name and surname of the signatory of the Proxy form and Voting instructions.
8. Pursuant to article 135-undecies, subsection 3, of Italian Legislative Decree no. 58/1998, “Shares for which full or partial proxy is conferred are calculated for the purpose of determining due constitution of the shareholders’ meeting. With regard to proposals for which no voting instructions are given, the shares of the shareholder concerned are not considered in calculating the majority and the percentage of capital required for the resolutions to be carried”.
9. The resolutions proposed to the shareholders’ meeting, which are briefly referred to herein, are reported in the Reports published on the company website “www.mps.it” Computershare S.p.A., as Appointed Representative, has not personal interest or on behalf of third party in the proposals mentioned, however, in the event of unknown circumstances or in the event of amendment or integration to the motion presented to the meeting, Computershare does not intend to vote in a manner incompatible with the instructions received in Sections A, B and C.
The vote is expressed by ticking the relevant box between the following: **F** (for), **C** (against) or **A** (abstention).
10. There is the Section A2 to receive instructions when an alternative, complementary or additional resolution to the motion proposed by the Board of Directors had been presented and published pursuant to art. 126-bis of the TUF, within the term and in the cases provided. The Appointed Representative shall vote on each motion in accordance with the instructions and the delegating party shall give instructions consistent with the type of proposals (alternative or complementary) published.
11. If any resolutions not provided in the proposals published as required by law, the Appointed Representative won’t be able to vote without instructions. Therefore, should circumstances of importance which amend or integrate published resolutions occur, which were unknown at the time of issue of the proxy, which cannot be provided to delegating party and could modify

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*the voting instructions, one of the following options may be chosen in sections B and C: **Conf** (confirm), **Canc** (cancel) or **Mod** (modify) the voting instruction already expressed. If no choice is made, the voting instructions in Section A are confirmed.*

Particularly, if a motion that take the place of the published one is put to a vote or if an alternative resolution to the previously that did not obtain the majority of for-votes required for its approval is proposed, the delegating party shall give voting instructions in Section C which replace or integrate those of Section A.

12. *The various voting intentions expressed in relation to the proponents' identity may be identical to each other but such instructions are binding on the Appointed Representative who shall vote only if the proponent's identity is as indicated in the relevant voting instructions.*

In the absence of a proposal presented by the board of directors, an integrative proposal presented to the meeting shall be approved. Therefore, the voting instructions are collected by the Appointed Representative in Section C as solely vote instruction on the proposals presented to the meeting by the proponents specified in that section.

Italian Legislative Decree no. 58/98 (T.U.F)

Article 135-decies

(Conflict of interest of the representative and substitutes)

1. Conferring proxy upon a representative in conflict of interest is permitted provided that the representative informs the shareholder in writing of the circumstances giving rise to such conflict of interest and provided specific voting instructions are provided for each resolution in which the representative is expected to vote on behalf of the shareholder. The representative shall have the onus of proof regarding disclosure to the shareholder of the circumstances giving rise to the conflict of interest. Article 1711, second subsection of the Italian Civil Code does not apply
2. In any event, for the purposes of this article, conflict of interest exists where the representative or substitute:
 - a) Has sole or joint control of the company, or is controlled or is subject to joint control by that company;
 - b) Is associated with the company or exercises significant influence over that company or the latter exercises significant influence over the representative;
 - c) Is a member of the administrative or control body of the company or of the persons indicated in paragraphs a) and b);
 - d) Is an employee or auditor of the company or of the persons indicated in paragraph a);
 - e) Is the spouse, close relative or is related by up to four times removed of the persons indicated in paragraphs a) to c);
 - f) Is bound to the company or to persons indicated in paragraphs a), b), c) and e) by independent or employee relations or other relations of a financial nature that compromise independence.
3. Replacement of the representative by a substitute in conflict of interest is permitted only if the substitute is indicated by the shareholder. In such cases, subsection 1 shall apply. Disclosure obligations and related onus of proof in any event remain with the representative.
4. This article shall also apply in cases of share transfer by proxy.

Article 135-undecies

(Appointed representative of a listed company)

1. Unless the Articles of Association decree otherwise, companies with listed shares designate a party to whom the shareholders may, for each shareholders' meeting and within the end of the second trading day prior to the date scheduled for the shareholders' meeting, including for callings subsequent to the first, a proxy with voting instructions on all or some of the proposals on the agenda. The proxy shall be valid only for proposals on which voting instructions are conferred.
2. Proxy is conferred by signing a proxy form, the content of which is governed by a Consob regulation. Conferring proxy shall be free of charge to the shareholder. The proxy and voting instructions may be cancelled within the time limit indicated in subsection 1.
3. Shares for which full or partial proxy is conferred are calculated for the purpose of determining due constitution of the shareholders' meeting. With regard to proposals for which no voting instructions are given, the shares of the shareholder concerned are not considered in calculating the majority and the percentage of capital required for the approval of resolutions.
4. The person appointed as representative shall notify any interest, personal or on behalf of third parties, that he or she may have with respect to the resolution proposals on the agenda. The representative must also maintain confidentiality of the content of voting instructions received until scrutiny commences, without prejudice to the option of disclosing such information to his or her employees or collaborators, who shall also be subject to confidentiality obligations. The party appointed as representative may not be assigned proxies except in compliance with this article.
5. By regulation pursuant to subsection 2, Consob may establish cases in which a representative failing to meet the indicated terms of Article 135-decies may express a vote other than that indicated in the voting instructions.

Italian Civil Code

Art. 2393

(Derivative action)

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1. A derivative action may be brought against directors pursuant to a resolution approved by shareholders, even if the company is in liquidation.
2. A resolution relating to the responsibility of directors may be put to the vote at a general meeting called for approval of the annual financial statements, even if such resolution is not on the meeting agenda, provided that it relates to matters occurring within the period to which the financial statements relate.
3. A derivative action may also be brought by a resolution of the board of statutory auditors passed by a two-thirds majority of its members.
4. Such action may be brought within five years of the expiry of the director’s term of office.
5. The approval of a resolution to bring derivative action shall result in the removal of the director against whom such action is brought provided that votes representing at least one fifth of share capital are in favor. In such an event, shareholders shall provide for the replacement of that director.
6. The company may waive its right to bring derivative action and accept a settlement, subject to the waiver and settlement having been approved by shareholders, and provided that such motion is not opposed by minority shareholders representing at least one fifth of share capital, or, for listed companies, at least one-twentieth of share capital, or such percentage as may be established in the company’s by-laws in relation to derivative actions brought by the company pursuant to Article 2393-*bis*.

PROTECTION OF PERSONS AND OTHER SUBJECTS WITH REGARDS TO THE PROCESSING OF PERSONAL DATA INFORMATION NOTICE EX ART. 13 OF GENERAL DATA PROTECTION REGULATION NO. 679 OF 27 APRIL 2016

Pursuant to article 13 of General Data Protection Regulation no. 679 of 27 April 2016

on the protection of natural persons with regard to the processing of personal data and on the free movement of such data (hereafter: “the Regulation” or “GDPR”), Computershare S.p.A., with registered office in Milan, Via Lorenzo Mascheroni 19 (hereafter: “Computershare”) as data controller of the personal data (hereafter: “Data”) intends informing you of the following.

1. PURPOSE OF DATA PROCESSING

The Data provided will be processed by Computershare with the aid of computerised and/or paper means for the following purposes:

- a) Carrying out the fulfilments regarding representation in the shareholders’ meeting and expressing the represented subject’s vote in compliance with the instructions provided by the subject to Computershare;
- b) Fulfilling the obligations prescribed by law, regulations and EU legislation, as also the provisions laid down by Authorities and Supervisory Bodies, and administrative practice.

The provision of data and relevant processing by Computershare for such purposes, which are necessary for managing the contractual relationship or connected to the fulfilment of legislative obligations, is mandatory and consequently does not need explicit consent, which would otherwise prevent Computershare from developing and managing the relationship.

The Data are exclusively accessible to persons requiring them within Computershare on account of the activities and tasks they carry out. These persons, whose number shall be as limited as possible, process data as “Data Processors”, are Appointed for this purpose and suitably trained in order to avoid any loss, destruction, and unauthorised access or processing of the data.

The data controller and data manager is Computershare in the person of the Director appointed for this function.

2. COMMUNICATION OF DATA TO THIRD PARTIES

Computershare may notify the Data for the same purposes for which they have been collected to Authorities and Supervisory and control bodies, or other subjects indicated by them, under the provisions issued by them, or determined by laws, including EU laws, regulations or administrative practice.

3. DATA PROCESSING METHODS

Computershare processes the Data of interested parties in a lawful and correct manner, ensuring their confidentiality and safety. Processing – which includes the collection and any other operation contemplated in the definition of “processing” pursuant to article 4 of the Regulation (including, merely by way of example and in no way exhaustive, the registration, organization, elaboration,

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communication, storage and destruction of Data) – is performed using manual, computerised and/or telematic tools, with organisational procedures and logics that are strictly related to the above indicated purposes.

The Data shall be stored for the amount of time strictly necessary in relation to the purposes for which they have been collected, in compliance with the law and of any provisions laid down by the Authority.

4. EXERCISING OF RIGHTS

Interested parties may exercise their rights under Chapter II of the GDPR; it provides that at any time the Signatory shall have the right to obtain confirmation as to the existence and the portability of the Data and be informed of their content and origin, verify their accuracy or require addition, updating, rectification or erasure along with the expected period for which the personal Data will be stored, except the cases referred to in Article 15.4 of the GDPR, and shall have also the right to obtain a copy and to object the processing. Interested parties may exercise their rights by contacting the above-identified Data Controller or Manager of Computershare S.p.A., via Lorenzo Mascheroni, 19, 20145 Milan, in compliance with the procedures laid down by law.

Computershare S.p.A.